

1029 Thomasville Road • Tallahassee, FL 32303 • (850) 224-7713 • information@TBRnet.org • www.TBRnet.org

March 26, 2020

The Honorable John Dailey Mayor, City of Tallahassee 300 S. Adams Street Tallahassee, FL 32301

Dear Mayor Dailey:

On behalf of the over 1,800 members of the Tallahassee Board of REALTORS® (TBR), I would like to thank you for your leadership and diligent attention to the issues affecting Tallahassee during the ongoing COVID-19 pandemic.

As the pandemic continues, the economic ramifications are becoming clear. TBR is concerned that interruption to certain essential government services could have severe negative economic ramifications for our neighbors at a time when they are already under stress. As you know, the real estate industry is central to the overall health of the economy.

In particular, we request that you consider real estate transactions and title recording be declared as essential services which should remain active, with steps taken in order to minimize any risk to workers. These businesses provide services that are legally mandated by contract and they work with the financial industry in processing escrow payments. In addition, we request that the recording and other work of the Leon County Clerk of Court be declared an essential service which should remain open. Steps to ensure safety could include permitting recording of documents only submitted online or through electronic platforms, and by mail or in-person delivery by appointment only, with appropriate safeguards, for the duration of the crisis.

The reasons for this are self-evident. In the absence of a functioning county recorder, real estate transactions, many of which are already in progress, might not be able to be closed. This would result in additional and significant hardships to the persons involved, especially those who are buying and/or selling a home. Also, with record low interest rates, there is likely going to be an opportunity for many Tallahassee homeowners to refinance at the lower rates, which would provide immediate economic relief to homeowners dealing with the challenges of these times. Without a functioning recorder's office, that opportunity could be lost.

I respectfully request that your office and the full City Commission implore the County Commission to ensure that any emergency orders that are pending declare that the work of the Clerk of Court is an essential service, and that the Clerk's office shall remain open and continue to conduct business, of course with safeguards for their employees, during the ongoing crisis.

In these difficult times, we know the economic ramifications of this pandemic will be substantial, but believe this step will help to support our neighbors and local businesses involved in real estate and lending transactions, and the economy as a whole.

Sincerely,

Nicholas Mihalich, President Tallahassee Board of REALTORS®