



Joy Blomeley, Co-Dean
Nick Mihalich, Co-Dean

ABOUT THE ANNA GALLAGHER LEADERSHIP ACADEMY

The Tallahassee Board of REALTORS® (TBR) Anna Gallagher Leadership Academy is designed to produce quality leaders equipped with the skills and knowledge necessary to lead local associations, to provide inspiration and a foundation for progression into leadership roles at the state and national levels.

The program focuses on key leadership skills and association management, including:

- strategic planning
- risk management
- building relationships with volunteers
- conflict resolution
- association structure
- governance
- community service and involvement
- leadership opportunities and networks in our association

The Leadership Academy is open to REALTORS® and Affiliates who meet the minimum guidelines set forth by the leadership of TBR. This Leadership Academy fits into the Strategic Plan of the Tallahassee Board of REALTORS®.

Intent

The Leadership Academy is a method of instructing future leaders of the Tallahassee Board of REALTORS®. The program is an exciting and challenging one designed to train selected REALTOR® and Affiliate members of the Board, equipping them to serve as directors, officers, and committee chairs. Candidates completing the course will be qualified for future leadership of our Board and will be awarded the Certified Leadership Graduate (CLG) designation.

Whether you realize it or not, all of us are in leadership positions and have the same opportunity to influence and encourage others. Why not become the best you can be this year? Whether your aspirations are directed toward leading a committee, strengthening your personal goals, becoming more involved in a TBR leadership position, or becoming a better leader in community boards and organizations, we encourage you to apply.

As a Leadership Academy participant, you will become immersed in a program that combines classroom, independent study, group sessions, team-building exercises, goal setting, networking opportunities, and communication skills building. Many of the same principles that guide the volunteer leadership and staff of Florida REALTORS® and TBR can be applied to how you run your business and make decisions that impact your daily life, and the lives of those around you. Become a part of the bright future of your Board.

~ Joy Blomeley & Nick Mihalich, Co-Deans, 2023 Leadership Academy

Eligibility

- A. Tallahassee Board of REALTORS® member for at least one year as of application deadline date (December 21, 2022).
- B. Must have served on at least one committee of the Tallahassee Board of REALTORS®, or will serve in 2023.
- C. Must be an RPAC contributor for 2023, prior to the start of the program.

Requirements

- A. Applicants must fully complete the Leadership Academy application (pages 6 and 7 of this packet) and return it by **December 21, 2022 to Susan@TBRnet.org**. *Please type your application.*
- B. Required tuition is \$300 per participant, due at the time of application (will be refunded if not accepted into the program).
- C. Submit accountability sheets as required to confirm meeting attendance.
- D. Participants are required to attend the **REQUIRED MEETINGS AND EVENTS** listed on pages 4 and 5, below.
- E. Attendance
 - 1. Attendance is required at all meetings. Absences for unforeseen circumstances will be reviewed on a case-by-case basis by the Leadership Academy Deans.
 - 2. If a participant misses the Florida REALTORS® conference in August, he or she will not graduate. Participant will not be reimbursed for any expenses incurred if participant fails to attend.

Selection

Selection will be made by a panel of Tallahassee Board of REALTORS® Past Presidents.

Application Timeline

Applications Released:	October 20, 2022
Submission Deadline:	December 21, 2022
Applicant Notifications:	The week of January 9, 2023
Money Due:	Expected with application, but no later than January 13, 2023

REQUIRED MEETINGS AND EVENTS

(Note: speakers and/or topics are subject to change)

Thursday, January 26, 9 a.m. – 12 p.m.

Location: Florida REALTORS® Office of Public Policy, Tallahassee

Speakers and guests: Nick Mihalich, Joy Blomeley

- Introductions
- Class overview and requirements
- Opportunities for community involvement

Thursday, February 23, 9 a.m. – 12 p.m.

Location: Coldwell Banker Office

Speakers and guests: Steven Louchheim, CEO, Paul Galloway, COO

- TBR flow chart, committees, Board of Directors (BOD), and Capital Area Technology REALTOR® Services (CATRS)
- TBR organization, strategic planning
- RPAC
- State association and organization

March 29 - 31 Great American REALTOR® Days

Location: Downtown Tallahassee and the Capitol

April 25 - 26

Location: FREC meeting and Florida REALTORS® tour in Orlando

Speakers and guests: FREC, Florida REALTORS® staff

Mandatory pre-travel meeting

Thursday, May 25, 9 a.m. – 12 p.m.

Location: TBR Office

Speakers and guests: Mayor/city/county commissioners

Thursday, June 22, 9 a.m. – 12 p.m.

Location: TBR Office

Speakers and guests: Leadership speaker or TPD/LCSO

Thursday, July 27, 9 a.m. – 12 p.m.

Location: To be determined

Speaker and guest: Leon County Sheriff Walt McNeil

August 16 - 17 Orlando

Exact travel and overnight dates to be determined

Mandatory pre-travel meeting

Tuesday, September 26, 9 – 10:30 a.m.

Location: To be determined

TBR Annual Business Meeting

Thursday, September 28, 9 a.m. – 12 p.m.

Location: TBR Office

Speakers and guests: Leadership speaker or TPD/LCSO

Tuesday, October 24, 9 a.m. – 12 p.m.

Location: TBR Office

Speakers and guests: Black Knight/CRS Data

Thursday, November 16, 5 – 7 p.m.

Location: To be determined

Graduation Reception

Also required:

(Dates will vary)

- Attend a city commission, county commission, and/or school board meeting.
- Attend two of the following meetings: TBR Board of Directors, Finance Committee, CATRS Board of Directors, or MLS Committee.
- Attend and participate in at least three TBR-sponsored fundraiser/events or TBR-spotlighted community events. Examples include:
 - Springtime Tallahassee Parade
 - American Cancer Society Relay for Life
 - RPAC Golf Tournament
 - Tallahassee Marathon Water Station
 - TBR Adopt-a-Road Cleanup



APPLICATION COVER SHEET

Please type your answers to the QUESTIONNAIRE on a separate sheet(s), attach to this COVER SHEET, and submit by December 21, 2022 to Susan@TBRnet.org.

Name: _____ Phone: _____

Firm: _____ Email: _____

Preferred Address: _____

I certify in making this application that:

- A. The statements in this application are true and correct.
- B. I have been a member of the Tallahassee Board of REALTORS® for at least one year as of application deadline date (December 21, 2022).
- C. I have served on at least one TBR committee or will serve on a committee in 2023.
- D. I have contributed to RPAC for 2023.
- E. I understand that the required tuition is \$300, due with application.
- F. I will comply with and complete all the requirements listed below:
 - a) Participants are **required** to attend meetings and classes on the following dates:

January 26	July 27
February 23	August 16-17 (Orlando)
March 29-31	September 26
April 25-26 (Orlando)	September 28
May 25	October 24
June 22	November 16
 - b) Participants are **required** to attend, and submit accountability sheets to confirm meeting attendance:
 - a. A city commission, county commission, and/or school board meeting.
 - b. Two of the following meetings: TBR Board of Directors, Finance Committee, MLS Committee, or CATRS Board of Directors.
 - c. At least three TBR fundraisers/events or spotlighted community events as a participating volunteer.
 - c) Attendance is required at all meetings. Absences for unforeseen circumstances will be reviewed on a case-by-case basis by the Leadership Academy Deans.
 - d) If a participant misses the Florida REALTORS® conference, he or she will not graduate. Participant will not be reimbursed for any expenses incurred should the participant fail to attend.

Signature: _____

Date: _____



APPLICATION QUESTIONNAIRE

Please type your answers to this QUESTIONNAIRE on a separate sheet(s), attach to the COVER SHEET, and submit by December 21, 2022 to Susan@TBRnet.org.

1. How many years have you been in the real estate business?
2. When did you join TBR?
3. What involvement have you had within TBR (or at another board), Florida REALTORS®, NAR?
4. Any city, county, or state involvement?
5. What specific skills/knowledge do you hope to gain from your participation in the Leadership Academy?
6. What do you see as our industry's biggest challenges in the future?
7. How does contribution to the REALTORS® Political Action Committee (RPAC) benefit you as a REALTOR® (or Affiliate) and your business?
8. What should be the role of the Tallahassee Board of REALTORS® in your professional and personal success? What changes would you suggest?